

New Business Partnership Brings Vermont Solar Tracker to Northeast Kingdom

WILLISTON, Vermont . . . July 15, 2011 . . . Homeowners and businesses in Vermont's Northeast Kingdom will now have access to the innovative, Vermont-made AllSun Tracker solar system after a new business partnership between Solartech in Sutton and the Williston-based AllEarth Renewables.

Solartech offers design, installation, and service of photovoltaic systems, working with both residential and commercial clients in Vermont and Northern New Hampshire to meet their solar power needs.

The new dealer partnership coincides with Vermont's recent statewide solar customer benefit, passed as part of Act 47, which ensures net-metered solar installations receive at least \$0.20 per kilowatt hour from utilities for the energy produced.

AllSun Trackers use GPS technology to follow the sun throughout the day to boost solar energy production by over 40 percent. The ground-mounted solar systems are ideal for more rural regions with available land.

The 4.2kW trackers can be affordably installed through a Power Purchase Agreement for a low up-front cost with the option to buy the system after five years at a significantly reduced rate. A single tracker will produce an average of 490kWh of energy per month—enough to power the majority of a Vermont home.

The partnership will bring the solar trackers to homeowners and businesses throughout the greater northeast Vermont.

“We strive to provide our customers with photovoltaic systems that best suit their homes or businesses, and the Vermont-made AllSun Tracker is a great addition to our solar installation options. As well, the Power Purchase financing plan is an excellent way to make solar more affordable to homeowners and businesses in our area,” said Rich Nicol, owner of Solartech.

“We are excited to be working with Solartech and to be able to provide a product to the Northeast Kingdom. Designed and manufactured to withstand tough Vermont conditions, our trackers make solar practical and affordable for a new range of homeowners and businesses,” said David Blittersdorf, president and CEO of AllEarth Renewables. “This new partnership will continue to help make solar possible to more Vermonters.”

AllEarth employs 26 full-time staff and five seasonal staff, and has manufactured and installed over 800 solar tracker systems. The Williston-based renewable energy company and CEO was recently listed as among 25 of America's Most Promising Social Entrepreneurs of 2011 by *Business Week* and the company was ranked by *Vermont Business Magazine* as the state's fastest growing company over the last five years.

For more information contact:

Andrew Savage, AllEarth Renewables
asavage@allearthrenewables.com, 802.872.9600

Rich Nicol, Solartech
rich@solartechvt.com, 802-535-6191